

Office of Pipeline and Producer Regulation
Washington, D.C. 20426

EXHIBIT NO. _____ (PRC-1)

PREPARED DIRECT TESTIMONY OF

PATRICK R. CROWLEY

WILLIAMS NATURAL GAS COMPANY
DOCKET NO. RP91-152-000



**Federal
Energy
Regulatory
Commission**

WASHINGTON, D.C.
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FEDERAL ENERGY REGULATORY COMMISSION
OFFICE OF PIPELINE AND PRODUCER REGULATION

WILLIAMS NATURAL GAS COMPANY

DOCKET NUMBER RP91-152-000

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SUMMARY:

Mr. Crowley testifies in regard to the appropriate depreciation rate for storage plant; an adjustment to WNG's Mcf•mile study to take into account the use of non-discounted volumes and the use of storage during the peak day deliveries; the amount of storage activity used to support sales and transportation services; and the amount of storage capacity to made available to customers converting from firm sales service to firm transportation service.

- 1 Q. Please state your name and address.
- 2 A. My name is Patrick R. Crowley. My business address is 825
- 3 North Capitol Street, Washington, D.C. 20426.
- 4 Q. By whom are you employed and in what capacity?
- 5 A. I am employed by the Federal Energy Regulatory Commission as
- 6 an Industry Economist in the Depreciation Branch of the Gas
- 7 Pipeline Rates Division.
- 8 Q. What is your educational background?

1 A. I graduated from DePaul University in 1976 with a Bachelor's
2 Degree in Economics and again from DePaul with a Master's
3 Degree in Economics in 1978.

4 Q. What are your duties at the Federal Energy Regulatory
5 Commission?

6 A. My duties at the Commission include the responsibility for
7 the analysis and development of the proper and adequate
8 depreciation rates to be utilized by oil and natural gas
9 pipeline companies in the recoupment of the capital cost of
10 physical property, the development of mcf•mile studies on
11 gas pipelines, and the analysis of storage filed capacities.

12 Q. Have you filed testimony in any other Commission
13 proceedings?

14 A. Yes, I have filed testimony in the following rate cases:

15 Black Marlin Pipeline Company, RP81-67-000
16 National Fuel Gas Supply Corp., RP83-105-000
17 Tarpon Transmission Company, RP84-82-000
18 National Fuel Gas Supply Corp., RP86-136-000
19 Pacific Gas Transmission Co., RP87-62-000
20 Sea Robin Pipeline Company, RP88-181-000
21 Paiute Pipeline Company, RP88-227-000
22 U-T Offshore System, RP89-38-000
23 Southwest Gas Storage Co., RP89-60-000
24 Tarpon Transmission Company, RP84-82-004

25 In addition to the testimony I filed in those cases, I have
26 prepared and supported Staff positions in many other oil and
27 natural gas pipeline company cases over the last several
28 years which were resolved by settlements prior to the filing
29 of testimony.

30 Q. What is the purpose of your testimony in this proceeding?

31 A. The purpose of this testimony is to present my analysis as
32 to the appropriate depreciation rates for Williams Natural

1 Gas Company (WNG) gathering and storage plant in service;
2 present my adjustments to the Mcf•mile study made by WNG;
3 and present my recommendations in regard to the appropriate
4 level of Account No. 858. My testimony includes this
5 written prepared testimony, Exhibit No.____(PRC-1),
6 explaining the derivation of the storage depreciation rate;
7 my adjustment to the Mcf•mile study; my analysis of the
8 amount of storage activity which is used to support sales
9 and transportation services on WNG's system; and finally, my
10 proposal of a level of storage capacity and deliverability
11 which should be made available upon conversion from sales
12 service to transportation service. The supporting documents
13 contained in Exhibit No.____(PRC-2) include a set of
14 workpapers showing the calculations of the depreciation
15 rates, adjustments to the MCF•mile study, and the
16 calculations of storage usage and capacities.

17 **DEPRECIATION**

18 Q. What is the purpose of depreciation?

19 A. The purpose of depreciation is to spread the recovery of the
20 capital cost of physical plant over the useful life of the
21 facilities. That schedule of recovery, the depreciation
22 rate, must be periodically reviewed to ensure the
23 appropriateness of the recovery. This ensures that the
24 capital costs are paid for by those customers that are using

1 the plant and that those customers are paying no more than
2 their fair share of the capital costs.

3 Q. Please define depreciation.

4 A. Depreciation, as defined by the Uniform System of Accounts
5 prescribed for Natural Gas Companies, 18 C.F.R. Part 201
6 (1990) is:

7 the loss in service value not restored by current
8 maintenance, incurred in connection with the
9 consumption or prospective retirement of gas plant in
10 the course of service from causes which are known to be
11 in current operation and against which the utility is
12 not protected by insurance. Among the causes to be
13 given consideration are wear and tear, decay, action of
14 the elements, inadequacy, obsolescence, changes in the
15 art, changes in demand and requirements of public
16 authorities and in the case of natural gas companies
17 the exhaustion of natural resources.

18 Q. How is this loss of service value spread among the
19 accounting periods and customers?

20 A. There are two generally accepted depreciation accounting
21 methodologies used to recoup the plant investment over the
22 life of the facilities for natural gas pipelines. These are
23 the Straight Line Average Remaining Life (ARL) method and
24 the Unit Of Production (UOP) method. Both methods seek to
25 distribute the cost of the plant investment in a manner
26 consistent with the actual use of the system. The Straight
27 Line ARL method spreads the cost over the number of years
28 that the facility is expected to provide a useful service
29 while the Unit Of Production method spreads the costs over
30 the number of units expected to flow through the system over
31 its estimated life-span.

1 Q. What are WNG's current depreciation rates, what has WNG
2 filed for in this case, and what are your recommendations?

3 A. The prefiled rates, WNG's filed rates, and my recommended
4 rates are as shown below:

5	Plant	WNG's	WNG's	Staff's
6		Prefiled	Filed	Proposed
7		Rate	Rate	Rate
8		-----	-----	-----
9	Production	4.10%	2.50%	2.50%
10	Prod. Ext.	4.80%	4.80%	4.80%
11	Gathering	4.10%	1.30%	1.30%
12	Storage	3.33%	3.33%	1.67%
13	Transmission	2.30%	2.30%	2.30%

14 The gathering rate reflects the composite depreciation rate
15 for the seven gathering areas. All other categories of
16 plant should retain the existing depreciation rate.

17 Q. Why have you recommended a change in the storage plant
18 depreciation rates?

19 A. It is my opinion that WNG's current and proposed
20 depreciation rate for the storage facilities is beyond the
21 zone of reasonableness and in excess of what is needed for
22 an adequate recovery of its investment.

23 Q. What leads you to believe that WNG's storage depreciation
24 rate is beyond the zone of reasonableness?

25 A. If you calculate the remaining life that is implicit in the
26 existing depreciation rate, that is, divide the net plant
27 ratio (i.e., the net undepreciated plant divided by the
28 gross plant investment) by the depreciation rate (38% /
29 3.33%), you find that WNG's current depreciation rate would
30 recoup the storage plant within 11.5 years. These

1 calculations are shown on the bottom of Schedule No. 2 of
2 Exhibit No. ___ (PRC-2).

3 Q. What do you believe is the zone of reasonableness for WNG's
4 remaining economic life?

5 A. I believe that the zone of reasonableness lies in the
6 neighborhood of 25 years. As I will discuss later in my
7 testimony, I have recommended depreciation rates for the
8 storage plant based on a life expectancy of 25 years in
9 conjunction with the transmission plant life expectancy.

10 Q. Please explain how you determine a depreciation rate in
11 general.

12 A. To determine the appropriate depreciation rate, one must
13 first find the amount of the plant in service needed to be
14 recouped. This is done by finding the depreciable plant in
15 service and subtracting the reserve for depreciation. This
16 remainder, the net plant, is then divided by the estimated
17 remaining life. The result is an annual depreciation
18 expense which is then divided by the depreciable plant in
19 service to arrive at the annual depreciation rate. The
20 difficulty, of course, is estimating the appropriate life
21 expectancy. I will discuss the life expectancies along with
22 the depreciation rate derivation for the storage plant
23 later.

24 Q. What methodology did you use to calculate the depreciation
25 rates for the storage plant?

1 A. I used the straight line average remaining life (ARL)
2 methodology for the storage plant because these facilities
3 are not tied to any particular supply sources. These
4 facilities are used to store gas from all of WNG's gas
5 supply points and improve the operational efficiency and
6 peak day deliverability of the system. Thus their life
7 expectancy is based on total gas supplies available and to
8 be available to the WNG system. In this methodology, the
9 net plant (which is the plant in service minus the reserve
10 for depreciation) is simply divided by its estimated average
11 remaining life to arrive at the dollars to be recouped each
12 year. This expense is then divided by the gross plant to
13 arrive at the depreciation rate. Another way of looking at
14 this method is to divide the ratio of the net plant in
15 service and the gross plant in service by the average
16 remaining life to arrive at the percentage of plant that
17 must be recovered each year, which is the same as the
18 depreciation rate. These calculations are shown at the
19 bottom of Schedule No. 1 of Exhibit No. ___ (PRC-2) and are
20 labeled Base Rate Derivation.

21 Q. Please describe Schedule No. 1.

22 A. Schedule 1 shows the calculation of the composite
23 depreciation rate for the storage plant. It includes the
24 existing gross plant in service as of February 28, 1991, the
25 end of the base period, and a depreciation rate appropriate
26 to recoup the existing net plant over its average remaining

1 life as described above. Schedule No. 1 also includes the
2 near term plant additions along with an appropriate
3 depreciation rate for each vintage year of additions. The
4 existing net plant is divided by 23 years to arrive at the
5 base depreciation rate, that is, the rate that will recoup
6 the existing plant in service over its useful life. This 23
7 years is the estimated average remaining life of the plant
8 in operation today.

9 Q. How did you arrive at the remaining life of 23 years?

10 A. My estimate of the life expectancies for the physical plant
11 of the WNG system is based on the long term general supply
12 and demand for natural gas in WNG's supply area. The WNG
13 system is connected to the Hugoton and Panhandle Fields, two
14 of the largest producing fields in the United States, as
15 well as several smaller fields. I have estimated the
16 remaining life of the facilities connected to these fields
17 to be at least 25 years.

18 Q. Why is the average remaining life of the existing plant 23
19 years when you have stated that the total remaining life of
20 the system is approximately 25 years?

21 A. All of WNG's depreciable property in use today will not
22 survive to 2016 (1991 plus 25 = 2016). Some of today's
23 plant can be expected to be retired, for any number of
24 reasons, between now and 2016; therefore, the average life
25 expectancy of WNG's facilities must be somewhat shorter than
26 25 years. In depreciation studies in general, an attempt is

1 made to estimate that shorter life expectancy by examining
2 the history of plant additions and retirements to find the
3 underlying pattern of plant mortality which gives rise to
4 the interim retirements expected to take place between the
5 study date and the last year of company operations. I
6 estimated the probable impact of such a study to be a
7 reduction in the average remaining life by about two years.

8 Q. On what do you rely for your assumption that there will be
9 gas available in the year 2016?

10 A. The Department of Energy Energy Information Administration's
11 Annual Outlook For Oil And Gas 1991 presents the long term
12 projections for energy supply and demand out to the year
13 2010. The forecasts for the "Reference" model indicate a
14 domestic natural gas production (Schedule No. 3) in the
15 Midcontinent area beginning at a level of 3.45 Trillion
16 Cubic Feet (TCF) in 1990 and rising to 3.70 TCF in 2000.
17 Thereafter, the production levels decline to 2.67 TCF by
18 2010. On the demand side (Schedule No. 4), consumption of
19 natural gas in WNG's market area (referred to as Federal
20 Region 7; Nebraska, Kansas, Iowa, and Missouri) begins at a
21 level of 0.84 TCF in 1989 and rises to 1.21 TCF by 2000.
22 Thereafter it declines to a level of 1.13 TCf by 2010.

23 Q. What do these figures tell you?

24 A. What these figures tell me is that production of natural gas
25 in WNG's production area is expected to grow until
26 approximately the year 2000 when it peaks at 3.70 TCF per

1 year (under the reference case scenario) and then slowly
2 taper off to 2.67 TCF. WNG's market area will also
3 experience a growth to 2000, then a tapering off. With
4 WNG's market area demand comfortably within WNG's supply
5 area abilities I see no reason why the WNG physical plant
6 should not remain used and useful out to at least the year
7 2016.

8 Q. How have you incorporated future plant additions in the
9 depreciation rate?

10 A. In my calculation of appropriate depreciation rates, I have
11 included an estimate of the plant additions for the near
12 term future so that the rates will be applicable to the
13 plant in service over the period for which the rates are
14 designed. My estimate of these additions is the average of
15 the last three years' additions. This calculation is shown
16 for each function on Schedule No. 2.

17 Q. How did you arrive at the rates for the near term plant
18 additions?

19 A. The rates for the near term plant additions are based on the
20 anticipated useful life of those additions. Given that my
21 analysis is based on a total remaining useful life of 25
22 years for WNG's operations, the first year's additions to
23 plant would be expected to be used and useful for the whole
24 25 years, 1991 to 2016; therefore the depreciation rate for
25 those first year addition facilities is 1/25 or 4.00%. The
26 useful life of the second year's plant addition would be

1 expected to be only 24 years, that is 1992 to 2016,
2 therefore its depreciation rate is 1/24 or 4.17%. Finally,
3 the third year's addition would be expected to last 23
4 years, so its depreciation rate is 1/23 or 4.35%. These
5 rates are designed, of course, for plant that has not yet
6 been built or put into service and so has not been
7 depreciated at all.

8 Q. Have you examined WNG's as filed and revised gathering plant
9 depreciation rates?

10 A. Yes. When WNG filed this RP91-152 rate case it utilized a
11 2.5% depreciation rate for all the (combined) gathering
12 facilities in Mr. Malcolm's Exhibit No. 3. However, in the
13 RP89-183 case, which was still on-going at the time, the
14 judge ordered that the gathering rate be broken out into
15 separate rates for each gathering area. WNG consequently
16 filed supplemental testimony showing the derivation of seven
17 gathering area depreciation rates in Exhibit Nos. ____ (WNG-
18 78) and ____ (Revised WNG-78). Staff witness Eugene Snyder
19 examined those rates and submitted testimony making some
20 minor adjustments to those refiled rates in Exhibit
21 No. ____ (ERS-4). In order to carry the new gathering area
22 depreciation scheme forward into the RP91-152 case, WNG has
23 offered new testimony with updated gathering area rates
24 reflecting eight gathering areas, updated plant and
25 depreciation reserve information, and updated natural gas
26 reserves data in its Exhibit No. ____ (WNG-100). I have

1 examined the most recent information supplied by WNG and the
2 resulting depreciation rates and find them reasonable,
3 except for the splitting of offsystem and other. This will
4 be discussed in greater detail by Staff witness Snyder.

5 **Dth•MILE STUDY**

6 Q. Turning now to your analysis of WNG's Dth•mile study, will
7 you explain why you performed this study?

8 A. Yes; I was asked by Staff witness Michael Oberleitner to
9 examine WNG's Dth•mile study (submitted by Witness Daryl
10 Johnson in Exhibit No. 1 and the Supplemental Working
11 Papers, Volume 2 of 3) to determine the reasonableness of
12 the weighted average length of haul on the WNG system in
13 both Zones 1 and 2.

14 Q. Did you find any problems with the study submitted by WNG?

15 A. Yes I found two major problems with the study. The first
16 was the use of volumes which were adjusted for discounting
17 in the annual Dth•mile portion of the study. The second was
18 the absence of any consideration of the impact of storage in
19 the study.

20 Q. How were discounted volumes used in allocating costs and
21 designing WNG's rates?

22 A. WNG's Dth•mile study was used to allocate costs and design
23 tariff rates by Mr. Mucci; the study itself was performed by
24 Mr. Johnson; who in turn received his annual volume
25 estimates from Mr. Lawson and his peak day volume estimates

1 from Mr. Malcolm. Mr. Johnson performed the study utilizing
2 both projected volumes and projected volumes adjusted for
3 discounting. Mr. Mucci used the projected volumes adjusted
4 for discounting study for the design of his rates as
5 reflected in the figures shown on Statement J, pages 1 and
6 4.

7 Q. Please explain what you mean by discounted volumes.

8 A. In order to achieve certain throughput levels, WNG has found
9 it necessary to offer discounts to certain transportation
10 customers. This is a reduction in the tariff rate applied
11 to the volumes actually moved. Without the tariff
12 discounts, the actual volume moved would have been smaller.
13 In its Dth•mile study, WNG has reflected these discounts as
14 a downward adjustment in the actual volumes moved. In other
15 words, if some of the gas was carried at two-thirds of the
16 tariff rate, then that gas is shown in the Dth•mile study as
17 two-thirds of the actual volume to be moved. When I refer
18 to discounted volumes in the following discussion I am
19 referring to the reduction in actual volumes moved for
20 purposes of the Dth•mile study.

21 Q. Why do you object to the use of volumes adjusted for
22 discounting for the annual Dth•mile study?

23 A. I object to the use of volumes adjusted for discounting in
24 the Dth•mile study because it distorts the relationship
25 between zones. By adjusting the volumes for discounting,
26 that is, reducing the actual volumes to be moved, WNG causes

1 a reduction in the Dth•miles generated in Zone 1 and thereby
2 causes a relative increase in the weighting of Dth•miles
3 generated in Zone 2. This shifting can be seen by looking
4 at the weighting of volumes and Dth•miles in the study as
5 reprinted in my Schedule No. 5. Using non-discounted
6 volumes, that is, actual volumes moved, the Dth•miles
7 generated by Zone 2 transportation deliveries take up 80.6%
8 of the total Dth•miles generated by total transportation
9 services. Discounting Zone 1 volumes more heavily than Zone
10 2 volumes (seen in the last column of that Schedule No. 5)
11 results in Zone 2 taking up 84.3% of the total Dth•miles
12 generated. When the Dth•miles are used to allocate costs,
13 this 3.7 percent shift in the weighting necessarily shifts
14 cost responsibility from Zone 1 to Zone 2.

15 Q. Mr. Lawson seems to have provided the reasoning behind WNG's
16 use of discounted volumes in its Dth•mile study, in his
17 Exhibit No. 4, on page 10, where he notes that the
18 Commission in its Rate Design Policy Statement recognized
19 the necessity of adjustments to throughput levels in
20 calculating maximum transportation rates. Would you
21 comment?

22 A. Adjusting the volumes in Zone 1 for discounting, i.e., a
23 reduction in the actual volumes to be moved, causes a shift
24 in the relative weighting of Dth•miles and therefore shifts
25 costs from Zone 1 to Zone 2, clearly a subsidization of Zone
26 1 costs by Zone 2 customers. In its Policy Statement, (47

1 FERC 61,295 at 62,056) the Commission specifically states
2 that

3 The objective set forth in Section 284.7 (c)(3) was
4 designed to prevent subsidization of the discounts by
5 the pipeline's nondiscounted rates.

6 Q. What is your recommendation to Mr. Oberleitner in regard to
7 the discounting?

8 A. I recommend to Mr. Oberleitner that he disregard the
9 discounted Dth•mile study and use the Annual non-discounted
10 Dth•mile study for his commodity determinants.

11 Q. Did WNG use discounted volumes in its peak day Dth•mile
12 study?

13 A. No, therefore there is no need to adjust the peak day study
14 for discounted volumes.

15 Q. You referred earlier to the absence of consideration of the
16 impact of storage operations in WNG's Dth•mile study, why is
17 that a problem?

18 A. Storage operations are undertaken to ensure that gas is
19 available near the market areas for delivery in the winter
20 season and on the peak day. Without such facilities,
21 pipelines would have to build far more extensive facilities
22 to bring gas all the way from the producing fields every day
23 in the winter season and on a peak day. Building such a
24 larger system of producing wells, pipeline, and compressor
25 stations would most likely be a very expensive proposition.
26 Converting an old producing field near the market areas into
27 a storage field allows the pipeline company to hold gas

1 nearer the market and build the larger facilities only from
2 the storage field to the market. Thus storage fields are a
3 cost avoidance measure. The Dth•mile study is intended to
4 measure cost incurrence in the delivery of gas to various
5 customer groups. The absence of consideration of storage
6 facilities in the Dth•mile study forces the calculation of
7 Dth•miles on the peak day as if the gas had come all the way
8 from the producing fields, which it has not. I have no
9 problem with the assumption of producing field-to-market gas
10 movement on an annual basis for the commodity portion of the
11 Dth•mile study. However, for the peak day analysis this
12 assumption is not correct. The entire pipeline system is
13 designed and operated with the peak day in mind (See Mr.
14 Mucci's Exhibit No. 6, page 8 beginning on line 23). The
15 storage facilities and operations are a part of that design
16 as is the cost avoidance nature of those storage facilities.
17 On the peak day a substantial portion (50%) of the system
18 deliveries are drawn from storage (See Response to data
19 request ARD-1, item 41, reprinted in my Schedule No. 6).
20 That storage drawn gas travels approximately 100 miles from
21 the storage fields to the market rather than approximately
22 300 miles from the producing fields.

23 Q. But isn't it true that the gas in the storage field has to
24 travel from the producing field to the storage field and
25 then to the market, a 300 some mile trip altogether?

1 A. Yes, the gas does ultimately travel 300 some miles to get to
2 the market -- but not on the peak day. On the peak day at
3 least half the gas travels only 100 miles. On an annual
4 basis the storage operation may not have a great impact on a
5 Dth•mile study since it merely stores the gas along its 300
6 mile trip. But on the peak day it has a large impact,
7 cutting the average miles of haul for Zone 2 by about a
8 third. The whole point of building the storage facilities
9 is so that the gas will not have to travel 300 miles on the
10 peak day. It is unfair to Zone 2 customers (who are already
11 being allocated most of the costs of those storage
12 facilities) to allocate mileage related peak day costs on
13 the basis of Dth•miles generated over a 300 mile haul rather
14 than the approximately 100 mile haul their gas actually
15 takes on the peak day.

16 Q. How did you estimate that the gas movement from storage to
17 market is approximately 100 miles?

18 A. The storage fields can be located by looking at the flow
19 diagrams. I cannot measure precisely the average miles of
20 haul from the storage fields to each customer so I have used
21 Kansas City as a base reference for "the market". Kansas
22 City lies approximately 80 miles from the cluster of storage
23 fields south of Ottawa Station (North Welda, South Welda,
24 Colony, and Piqua Fields). Kansas City is also
25 approximately 88 miles from the McClouth Field and a dozen
26 miles from the Craig Field. Springfield, Missouri, another

1 major customer, lies further from the storage fields,
2 approximately 180 miles from the Elk City storage field.
3 Some customer groups lie closer to the storage fields, some
4 further away. The 100 miles is simply an attempt to capture
5 the impact of having storage fields close to the market
6 areas.

7 Q. What impact does this have on the allocation of mileage
8 related costs?

9 A. The exclusion of the impact of storage facilities causes a
10 shifting of costs in a way similar to the reduction in
11 volumes to be moved which I discussed earlier. As seen in
12 Schedule No. 5b, by reflecting the movement of Zone 2 gas to
13 be farther than it actually travels, WNG has generated more
14 Dth•miles in Zone 2 relative to Zone 1 on the peak day when
15 in fact Zone 2's share of the Dth•miles should be much
16 lower. Necessarily, some peak day mileage related costs are
17 thus shifted from Zone 1 customers to Zone 2 customers.

18 Q. How have you made the adjustment to account for the impact
19 of storage facilities on the peak day portion of the
20 Dth•mile study?

21 A. WNG has stated in its data responses that approximately half
22 of its peak day deliveries are drawn from storage. Although
23 further refinement is necessary, I have estimated the impact
24 of including the storage activity on the peak day by
25 assuming that all these withdrawals are made in Zone 2 from
26 Zone 2 storage fields. I then prorated that half of total

1 system peak day deliveries among the Zone 2 service groups
2 (sales for resale, direct sales, firm and interruptible
3 transportation) according to each one's share of total Zone
4 2 throughput. Each of these prorated shares of Zone 2
5 throughput was then assumed to move 100 miles on the peak
6 day. The remaining throughput for each of Zone 2's service
7 groups was assumed to move the same distance as shown in the
8 summary sheets for the WNG Dth•mile study, approximately 320
9 to 340 miles. The Dth•miles thus generated were added
10 together and divided by total throughput to arrive at the
11 adjusted peak day average mile of haul for Zone 2 gas
12 movements, approximately 180 miles. These calculations are
13 shown on Schedule No. 7. These adjusted average miles of
14 haul were given to Mr. Oberleitner to apply to his volume
15 estimates to arrive at the Dth•miles he uses to allocate
16 costs and design rates.

17 Q. You state that further refinement is necessary, please
18 explain.

19 A. As I understand WNG's Dth•mile study, the miles of haul at
20 each delivery point is calculated by prorating the actual
21 delivery volumes from 1989 by the volume shares of all
22 injection points in 1989 upstream of that delivery point.
23 Those shares are then multiplied by the actual miles to the
24 particular injection points. The study then sums the total
25 Dth•miles generated by deliveries at that delivery point and
26 divides by the volume to arrive at the average mile of haul

1 for that delivery point. This average mile of haul for each
2 delivery point is then plugged into the study provided by
3 WNG in the Supplemental Workpapers and multiplied by the
4 projected volumes to arrive at the Dth•miles used to
5 allocate costs and design rates. The further refinement
6 would be to introduce the storage fields as upstream
7 injection points for the peak day for both Zone 1 and Zone 2
8 deliveries.

9 **STORAGE UTILIZATION IN SUPPORT OF SALES AND TRANSPORTATION**

10 Q. Did you provide Mr. Oberleitner with a calculation showing
11 the share of storage activity resulting from sales and
12 transportation services?

13 A. Yes, I have estimated the usage of storage operations in
14 support of sales service and transportation service for
15 average monthly activity and peak day activity.

16 Q. What is your estimate of average monthly storage activity
17 caused by sales and transportation service?

18 A. My calculations show that 57% of storage activities are
19 related to sales service and 43% of the storage activities
20 are related to transportation services, based on March 1990
21 to February 1991 data. As will be seen later, some of the
22 transportation related storage activity is seasonal in
23 nature and when storage capacity is allocated to contract
24 storage service some of the 43% of transportation-related
25 storage activity will be reflected as contract storage

1 activity. Transportation customers may still desire to
2 engage in seasonal imbalancing but with contract storage
3 service being offered there is no guarantee that there will
4 be space available for seasonal imbalancing. To ensure
5 their deliveries they will have to contract for the storage
6 service they need.

7 Q. How did you arrive at the estimates of 57% and 43% for
8 storage utilization in support of sales and transportation
9 services?

10 A. I arrived at those estimates by examining the WNG natural
11 gas account for the last three years, March 1988 -- February
12 1991. The gas account shows all the categories of gas
13 entering and leaving the pipeline by month. These are
14 reproduced on Schedule Nos. 8 and 9 of Exhibit No. ___ (PRC-2)
15 labelled Pipeline Receipts and Pipeline Deliveries. This
16 welter of activity is not so neatly summarized on the graph
17 on Schedule No. 10. To get a better picture of the
18 activities on the pipeline I examined the net activities,
19 i.e., gas purchases in excess of sales, storage withdrawals
20 in excess of injections, and transportation receipts in
21 excess of deliveries.

22 Q. What did these net activities reveal?

23 A. The net activity figures showed that the storage operation
24 was being used for more than the sales operations of the
25 pipeline. Schedules No. 11 and 12 reproduce the Net Sales
26 Activity and Net Storage Activity figures. These are

1 summarized in the graph on Schedule No. 13. It can be seen
2 there that the storage activity for 1988 and 1989 closely
3 follows the sales activity. That is, sales in excess of
4 purchases are drawn from storage. However, in 1990 the
5 storage activity loses its close correlation to sales
6 activity, as seen in the graph.

7 Q. What accounted for the change in correlation?

8 A. The change in correlation is accounted for by the
9 transportation activity. The figures for the transportation
10 activity are shown in Schedule No. 14. As summarized in the
11 graph on Schedule No. 15, transportation deliveries matched
12 transportation receipts fairly closely through 1988 and
13 1989. Around March of 1990 the receipt and delivery figures
14 began to diverge along a seasonal pattern. Receipts
15 exceeded deliveries throughout the warmer months and
16 deliveries exceeded receipts over the colder months. The
17 excess gas had to go somewhere until it was delivered. It
18 shows up in storage.

19 Q. Do the gas account figures support that assumption?

20 A. Yes. The graph on Schedule No. 16 shows the Net Storage,
21 Net Sales, and Net Transportation figures over the last
22 three years. It can be seen there that the three net
23 figures are closely related. To make it clearer I added the
24 excess purchases and excess transportation figures and then
25 compared the result to the net storage activity. The
26 figures are shown on Schedule No. 17 and the graph on

1 Schedule No. 18. It shows that the storage activity is
2 clearly made up of both sales and transportation activity.

3 Q. How did you arrive at the shares for storage usage between
4 sales and transportation?

5 A. Since it is the net sales and transportation gas volumes
6 that affect storage rather than total volumes, I calculated
7 the shares of each as a percentage of the total net
8 activity. However, because the sales and transportation
9 figures are sometimes offsetting in their effect on storage,
10 I took the absolute values of each and derived the
11 percentages. These are shown on Schedule No. 19. The first
12 two years show that gas sales accounted for approximately
13 80% of the storage activity. In 1990, however, the
14 conversions from sales to transportation begin to show up
15 and the storage activity began to shift toward
16 transportation services. The year March 1990 to February
17 1991 shows that sales service accounted for 57% of the
18 storage activity while transportation services accounted for
19 43% of the storage activity.

20 Q. How did you arrive at the estimate for storage usage for the
21 peak day?

22 A. The peak day calculations are essentially the same as the
23 average day except that because it is the peak day there are
24 no storage injections, only storage withdrawals. Schedule
25 No. 20 shows the gas deliveries out of the pipeline and gas
26 receipts into the pipeline. I have reduced the gas receipts

1 on a prorata basis to remove the effect of fuel use. As
2 seen on the bottom of that schedule, net sales (purchases in
3 excess of sales) accounted for 61% of the storage activity
4 on the peak day and transportation accounted for 39% of the
5 storage activity.

6
7 **STORAGE CAPACITY AND DELIVERABILITY FACTORS FOR SERVICE TO SALES**
8 **CUSTOMERS CONVERTING TO TRANSPORTATION SERVICE**

9 Q. Did you calculate storage capacity and deliverability
10 factors that should be made available for contract storage
11 service to sales customers converting to transportation
12 service?

13 A. Yes.

14 Q. What were the results of that computation?

15 A. I have determined that WNG should make available for storage
16 service to converting customers at least 0.61 units of
17 storage deliverability for every one unit of gas converted
18 by sales customers from sales service to transportation
19 service. Further, WNG should make available for storage
20 service to converting customers 26 units of storage capacity
21 for each unit of sales converted to transportation.

22 Q. Why did you make that calculation?

23 A. Storage is an integral part of the sales service in as much
24 as the pipeline company must purchase gas throughout the
25 year, store it in the summer months, and have it available
26 for delivery in the winter months. Transportation service

1 relies on storage for imbalancing and displacement. Storage
2 operations are not intended for seasonal balancing of
3 transportation service gas. Transportation gas should be
4 received into the pipeline and delivered shortly thereafter.
5 Sales customers who convert to transportation service may
6 still have large heating season requirements and deliveries
7 but no seasonal storage capabilities. With substantial
8 sales service converting to transportation such deliveries
9 would be impossible without the seasonal storage operation.
10 If the transportation customer is not given access to
11 seasonal storage, it may not be able to get its deliveries
12 and thus transportation is no longer a real option. The
13 customer is forced to remain with the sales service. If the
14 offer of transportation service is to be truly comparable to
15 the sales service, it must be offered with some seasonal
16 storage rights. My computation shows how much of the
17 storage service should be made available to converting sales
18 customers to achieve that comparability of service.

19 Q. How did you arrive at the estimated amount of storage
20 capacity and deliverability that should be made available
21 for contract storage service to converting customers?

22 A. I have used a three step approach to determine the storage
23 that should be made available for contract storage service
24 to converting customers. The first is to determine the
25 capacity and the peak day deliverability of the storage
26 system. The second is to determine the sales requirements

1 of the WNG system. The third step is to determine the
2 amount of annual storage capacity and daily deliverability
3 of the storage system that should be made available.

4 Q. Please describe the first step.

5 A. Determining the capacity and peak day deliverability is
6 found by examining the FERC Form 567, the flow diagram. In
7 it, each of the nine storage fields is shown along with the
8 maximum daily withdrawal and maximum seasonal withdrawal
9 design capacities. I have summarized this information along
10 with the annual average day and peak day injections into
11 storage and withdrawals from storage for the operational
12 years 1988, 1989, and 1990 on Schedule No. 22. The total
13 capacity of the fields is 49,563 MMcf for maximum seasonal
14 withdrawal and 1,274 MMcf for maximum daily withdrawal.

15 Q. Please describe the second step.

16 A. The second step is to determine the requirements of the WNG
17 system. WNG's firm sales customers and firm transportation
18 customers have entitlements to service. These represent the
19 maximum system deliveries that WNG is obligated provide,
20 which may or may not coincide with the actual peak day
21 deliveries. WNG has provided these entitlement estimates in
22 response to Kieso's Data Request items 55 and 92, and I
23 have included them in Exhibit No.____(PRC-3). I have
24 summarized these entitlements by service on Schedule No. 24.
25 The total entitlement level for firm sales and firm
26 transportation customers is 1,897,602 Dth per day.

1 Q. Please describe the third step.

2 A. The third step is to determine the storage capabilities a
3 converting customer should get. As discussed earlier, a
4 customer converting from sales service to transportation
5 service without access to seasonal storage service is not
6 getting truly comparable service. To have comparable
7 service the customer must be able to contract for seasonal
8 storage service. Furthermore, those who have converted or
9 will convert should be given the right of first refusal to
10 obtain the share of storage service they would have used had
11 they stayed a sales customer.

12 Q. How did you determine the shares of storage to which the
13 converting customer should have the right of first refusal.

14 A. The share of storage to which the converting customer should
15 have the right of first refusal should be at least as much
16 as the customer's entitlements would be as prorated by the
17 deliverability of the storage system. Because the maximum
18 daily storage deliverability is less than the potential
19 system entitlements (1,274,000 versus 1,897,602; seen on
20 Schedule No. 24), the daily storage deliverability must be
21 made available to the entitlement holders on a prorata
22 basis. As shown on Schedule No. 24, I have reduced the
23 maximum daily storage deliverability by 8.5% to allow for
24 operational balancing and then divided the availability by
25 the requirements to arrive at a 0.61 factor. The converting
26 sales customer may contract for at least .61 units of

1 storage daily deliverability for each unit of entitlement
2 converted from sales to transportation.

3 Q. How did you arrive at the 8.5% estimate for balancing?

4 A. WNG was unable to provide me with an estimate of storage
5 activity caused solely by system operations and balancing,
6 therefore I estimated the balancing as a ratio of summer
7 storage withdrawals to annual transportation receipts. I
8 used summer withdrawal because there should be no seasonal
9 need for summer withdrawals, the normal pipeline capacity
10 should be sufficient for summer needs. Thus any summer
11 withdrawals are probably for balancing of transportation
12 customer imbalances. The ratio of these average summer
13 monthly withdrawals to the transportation receipts is 8.4%
14 for the twelve months March 1990 to February 1991. In prior
15 years that ratio was much smaller. However, with
16 transportation becoming an ever greater part of system
17 operations I would expect the need for balancing capacity to
18 reflect the more recent figure. I have rounded it to 8.5%.

19 Q. How did you arrive at the total storage capacity
20 entitlement?

21 A. The maximum seasonal storage withdrawal capacity on WNG's
22 system is 49,563,000 MCF. The entitlements are 1,897,602
23 MCF. Dividing through, each converting customer may
24 contract for at least 26 units of seasonal storage capacity
25 for each unit of entitlements converted from sales service
26 to transportation service (also shown on Schedule No. 23).

1 **CONTRACT STORAGE SERVICE CAPACITY AND DELIVERABILITY LEVELS**

2 Q. Does WNG have storage capacity available for firm and
3 interruptible storage service?

4 A. Yes. Wng has a maximum seasonal storage withdrawal capacity
5 of 49,563,000 MCF as shown in the Annual Flow Diagram FERC
6 Form 567. However, based on its reply to Amoco Data Request
7 item #35 (included in my Exhibit No.__(PRC-3)), its implied
8 working gas level (certificated capacity minus cushion gas)
9 is 39,104,000. These figures are reproduced on Schedule No.
10 21 of Exhibit No.__(PRC-2). The difference between the
11 actual working gas level and the maximum working gas level
12 of approximately 10.5 BCF should be available for storage
13 service. Furthermore, while the 39 and 49 BCF figures
14 represent the capacity of the fields, the actual cycling of
15 gas in and out of the fields each day or month allows a
16 greater volume to move through storage. This is borne out by
17 the annual storage injection and withdrawal figures seen on
18 Schedule No. 12, which show an annual 56 BCF being cycled
19 through storage.

20 Q. Have you calculated and recommended a level of storage
21 capacity and deliverability that should be made available
22 for contract storage service all customers?

23 A. Yes.

24 Q. How much of its total storage deliverability and capacity
25 should WNG make available for the contract storage service?

1 A. I have recommended that the amount of storage deliverability
2 and capacity that should be made available for contract
3 storage use is 20%. I have arrived at this figure by
4 allocating the existing storage deliverability to the sales
5 service and to the balancing requirements. The remainder
6 should be available for contract storage service. These
7 calculations are shown on Schedule No. 23. There it can be
8 seen that the total sales service entitlements multiplied by
9 the storage entitlement factor (calculated on Schedule No.
10 24) carves out almost 73% of the storage deliverability for
11 dedication to sales service. Adding to that the allowance
12 for balancing needs of approximately 8.5% to serve the
13 transportation customers leaves approximately 19% for
14 contract storage service. You can see on Schedule No. 24
15 that firm transportation customers (FTS Conversions and
16 Other FTS) constitute almost 20% of the firm service
17 entitlements on WNG's system. These are the customers most
18 likely to need a seasonal contract storage service since the
19 WNG system is not capable of providing peak day deliveries
20 without storage service. To determine the storage capacity
21 that should be allocated to contract storage service I
22 multiplied the sales service entitlements by the capacity
23 entitlement factor of 26 (from Schedule No. 24) to arrive at
24 39.5 Bcf, which is 80% of the 49.5 design capacity. The
25 rest of the capacity, 20%, is available for contract storage
26 service. So based on the entitlements I recommend that 20%

1 of the storage deliverability and capacity be made available
2 to contract storage service. I would note here that the
3 converting sales customers' shares of capacity and
4 deliverability are a subset of the total capacity and
5 deliverability levels set aside for contract storage
6 service.

7 Q. You recommend that contract storage service be allotted 20%
8 of storage capacity to serve the transportation customers
9 (the amount left over after assuring service to sales
10 customers) but earlier you noted that transportation
11 constitutes 43% of storage activity. Please comment.

12 A. Although sales service makes up approximately 80% of the
13 entitlements on WNG's system, sales service constitutes only
14 57% of actual 1990 - 1991 storage operations. The other 43%
15 of actual storage operations are serving the system
16 balancing needs and firm and interruptible transportation
17 customers. Transportation receipts and deliveries on the
18 WNG system show a definite seasonal pattern over the last
19 year with net injections over the summer months and net
20 withdrawals over the winter months. Simple balancing should
21 not show a seasonal pattern. Referring to Schedule Nos. 14
22 and 15, the net transportation receipts and deliveries was
23 somewhat seasonal in 1988 and 1989 but the net transports as
24 a percent of receipts is generally under 10%. Then in 1990
25 a major change took place in transportation activities with
26 net transports out of storage in the winter season and net

1 transports into storage in the summer season. The graph on
2 Schedule No. 15 indicates that some of those transportation
3 imbalances appear to be seasonal imbalancing which in fact
4 becomes seasonal storage. Although transportation customers
5 may wish or need to contract for storage service at the same
6 level they are currently using, there will be only 20% of
7 capacity available for contract storage service given that
8 the entitlements for sales service require that the lion's
9 share of storage be available for sales service. Any
10 further storage contract service or continued seasonal
11 balancing would have to be on an interruptible basis when
12 the storage operations are not being used to satisfy sales
13 customers' requirements.

14 Q. How would that allocation of storage to contract storage
15 service affect the current services?

16 A. Given the current usage of the storage system, on the peak
17 day storage would be fully utilized. Approximately 60% of
18 the deliverability would be used by sales service although
19 it is entitled to 73%. Twenty percent would be available
20 for contract storage service. And the rest (20%) would be
21 available for system balancing of firm and interruptible
22 transportation service, exchange services, and deliveries by
23 displacement if the sales customers are not using their full
24 share. The current transportation customers who are using
25 the storage system for seasonal balancing (and not paying
26 for a seasonal storage service) may not get service if the

1 sales and contract storage service customers are using thier
2 full entitlements. To ensure deliveries they should
3 contract for storage service.

4 Q. Does this conclude your testimony?

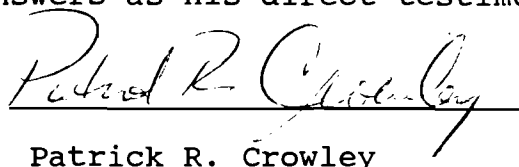
5 A. Yes.

UNITED STATES OF AMERICA
BEFORE THE
FEDERAL ENERGY REGULATORY COMMISSION

Re: Williams Natural Gas Company
Docket No. RP91-152-000

Affidavit

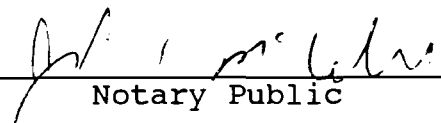
Patrick R. Crowley, being first duly sworn, on oath states that he is the Patrick R. Crowley whose prepared direct testimony entitled PREPARED DIRECT TESTIMONY was served on all parties to the above referenced proceeding. Patrick R. Crowley further states that if asked the questions contained in the text of such testimony he would give the answers that are therein set forth and that he adopts the aforesaid answers as his direct testimony in this proceeding.


Patrick R. Crowley

District of Columbia

Sworn To and Subscribed Before Me

this 14th day of January, 1992


Notary Public

My Commission Expires November 14, 1994